

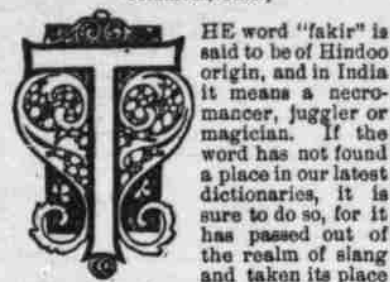
KING OF FAKIRS.

HEAD OF AN INDUSTRY IN HIS DEN.

His Subjects in Many States and Countries.

How the Operator Secures His Goods and the Methods Employed to Dispose of Them—Standing in With the "Cop on the Beat."

(Issued by the Central Press Association of Columbus, Ohio.)



HE word "fakir" is said to be of Hindoo origin, and in India it means a necromancer, juggler or magician. If the word has not found a place in our latest dictionaries, it is sure to do so, for it has passed out of the realm of slang and taken its place with many other new terms recently adopted that "fill a long-felt want."

We have not only the substantive "fakir," but the adjective "fakir," as applied to articles that are not all they seem to be, and the verb "to fake," which is, of course, very rarely the case—draws on his imagination for his facts, or with creative genius makes his story "out of his head."

How the name fakir came to be applied to street peddlers I do not know, but can the most casual investigation discover. I have just had a most pleasant and frequently the sources of supply are identical the same. In the busy thoroughfares of New York, and particularly in the vicinity of the postoffice and city hall, the sidewalks are crowded with fakirs, whose push carts obstruct the streets, while the stentorian voices of the salesmen drown out the roar of street cars and the rumble of passing vehicles. Cheap novels, selling for less than the cost of the white paper; cheap toilet articles, cheap pocketknives, handkerchiefs, vases, lacquer ware, soap, blacking, forsy, music, magnifying glasses and novelties in the shape of toys, puzzles, portable hatracks, tack hammers, nail pullers, pencil sharpeners and so on excite the interest and open the pocket-books of the passers by.

The first requisite of an article for street sale," said his majesty, "is that it shall be easily portable; the second, that it shall be cheap, and the third that it shall be useful or of a character to induce the purchaser to believe that it is."

The stock articles in the way of cutlery, handkerchiefs and toilet articles sold by the fakirs are, according to Mr. Stivers, bought from the importers or wholesale dealers who get a large stock of a certain line of goods that it is necessary to get rid of and turn suddenly into cash. On such occasions Mr. Stivers is sent for; he examines the goods, and if they are of a character that his men can handle in their chosen field he buys them and puts them on the market; and while he does not make an invariable hit, in nine cases out of ten he makes by the contract.

The king of the fakirs counts his subjects all over the United States and in many foreign lands, and at times he has had an army of from 500 to 800 men employed in the sale of one article, though his standing force, twice as large as that of the monarch of Hawaii, is usually about 150 regulars, with an indefinite number of volunteers ready to be called out in an emergency.

One of the greatest successes was a folding chair, which his majesty sold, here and abroad, in the neighborhood of 6,000,000. The fifteen puzzle, invented by a deaf and dumb man in Boston, would have made the man a fortune had he not neglected to patent it before it got on the market. The return ball and the pencil with rubber on the tip have made snug fortunes for their patentees, but one of the greatest successes for the inventor and the fakirs was the celebrated puzzle of "pigs in clover." The inventor was an old farmer over near Millville, N. J., and out of the millions sold in two years he netted over \$150,000 and at one time had three factories and over 500 people employed in the manufacture.

According to his majesty nearly all the things offered for sale by the fakirs are "good goods," and are disposed of for less than the cost of manufacture. Many of the fakirs have made snug fortunes, but according to Mr. Stivers, the Police Jaws, who live on nothing and wear no clothes, are running the business. The most successful fakirs are Americans or Irishmen. They must be clean, well dressed and possess "fin addition to these qualifications the success of a fakir must have the 'gift of gab,' and his majesty, "A good man must be able to talk better than the worst lawyer and if he can, make the folks laugh or tell a good story, all the better."

The goods bought from insurance companies after a fire, bankrupt sales and goods sold out by the sheriff, are always attended to by his majesty. "For more than a year," said the monarch of Ann street, "we have not had a novelty on the market. There's a big fortune ready for the man who'll invent some little article that can be sold at low price and which is either useful or curious. The wonder to me is that with such profits in sight an inventive genius doesn't go into this field. It means cash from the word go, and no bother or law suits or infringements and bother of that kind."

His majesty's throne will not be left vacant, for he has ten children—five princes and as many princesses—and each one, like the Cather, has a throne ready.

Want Money? or a Home? Want Work? or a Farm? Want to open a store in a growing town? Want to raise live stock? Want to know how to buy improved farms in a well settled region without paying cash? Particulars and publications sent free by F. L. Whitney, St. Paul, Minn.

If They Keep Growing. Homekeeper (greater Chicago, 1904) Johnny!—Yes, ma. Homekeeper—Step over into greater New York and get me half a pound of green tea; there's a good boy.—Good News.

ELECTRIC TELEPHONE. Sold with no rent, no royalty. Adapted to City, Village or Country. Sold in every country. Great convenience. Great success. Best and best on earth.

Agents make from \$5 to \$100 per day. Use in a residence means a sale to all the neighbors. Ring instruments, on top, work like a charm. Complete outfit, ready for use when shipped. Can be put up by any one, never out of order, no repairs, lasts a life time. Warranted. A money maker. Write W. F. Harrison & Co., Glen View, Columbia, O.

Probate Notice. NOTICE is hereby given, that Sarah B. Harmon, as Guardian of the Estate of C. Harmon, has filed a final account of her Guardianship, which will be for hearing and settlement June 11th, 1894. J. V. CUFF, Probate Judge.

OFF ON WITH THE OLD NEW

We have just received a splendid lot of **Spring Clothing and Hats** and now is the time for a change of apparel. Don't wear that heavy winter suit any longer.

IT IS UNCOMFORTABLE AND NOT ECONOMICAL.

If you have a thin or fat, long or short pocket book, we can fit it. See our line of Boys' and Children's wear. Combination Suits and Waists for the boys.

OUR PIECE GOODS

are the finest in the market, and

OUR FITS GUARANTEED.

Give us a call; try us and be made happy.

HENRY MEYER,

Napoleon, Ohio.

SAMANTHA AT THE WORLD'S FAIR.

Joseph Allen's New Book. 60,000 COPIES SOLD IN LESS THAN THREE MONTHS. 700 pages, over 100 illustrations, handsome binding. Everybody wants it. YOU CAN MAKE MORE MONEY selling "Samantha" than in Any Other Way.

AGENTS WANTED. Read what agents on my way home—about 3 squares. "It was like hot cakes. Took seventeen orders this morning." "Thirty-one names taken to-day." The book sells itself. Every day waits its price by mail or through agents. Cloth, \$2.50; Half Bound, \$4.00. Handsome prospectus and full particulars sent free. Write your own order. Will sell this year. Good live agents earn \$50 to \$100 per week. Write at once for terms to agents.

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The Farmers Friend.

Milwaukee Binder and Mower

THE BEST BINDER AND MOWER IN THE MARKET.

We are also dealers in Farm Implements, comprising some of the best and latest improved machinery for the farm.

MILLER & REXROTH,

Opposite Miller House, Napoleon, Ohio.

"A HANDFUL OF DIRT MAY BE A HOUSEFUL OF SHAME." CLEAN HOUSE WITH

SAPOLIO

The Best Soap for the Least Money.

W. L. DOUGLAS

\$3 SHOE FOR GENTLEMEN.

\$5, \$4 and \$3.50 Dress Shoe. \$3.50 Police Shoe, 3 Soles. \$2.50, \$2 for Workmen. \$2 and \$1.75 for Boys. LADIES AND MISSES, \$3, \$2.50 \$2, \$1.75

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No. 43, Farm Wagon. \$43.00

No. 44, Farm Wagon. \$43.00

No. 45, Farm Wagon. \$43.00

No. 46, Farm Wagon. \$43.00

No. 47, Farm Wagon. \$43.00

No. 48, Farm Wagon. \$43.00

No. 49, Farm Wagon. \$43.00

No. 50, Farm Wagon. \$43.00

No. 51, Farm Wagon. \$43.00

No. 52, Farm Wagon. \$43.00

No. 53, Farm Wagon. \$43.00

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No. 57, Farm Wagon. \$43.00

No. 58, Farm Wagon. \$43.00

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No. 60, Farm Wagon. \$43.00

No. 61, Farm Wagon. \$43.00

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No. 66, Farm Wagon. \$43.00

No. 67, Farm Wagon. \$43.00

No. 68, Farm Wagon. \$43.00

No. 69, Farm Wagon. \$43.00

No. 70, Farm Wagon. \$43.00

No. 71, Farm Wagon. \$43.00

No. 72, Farm Wagon. \$43.00

No. 73, Farm Wagon. \$43.00

No. 74, Farm Wagon. \$43.00

No. 75, Farm Wagon. \$43.00

No. 76, Farm Wagon. \$43.00

No. 77, Farm